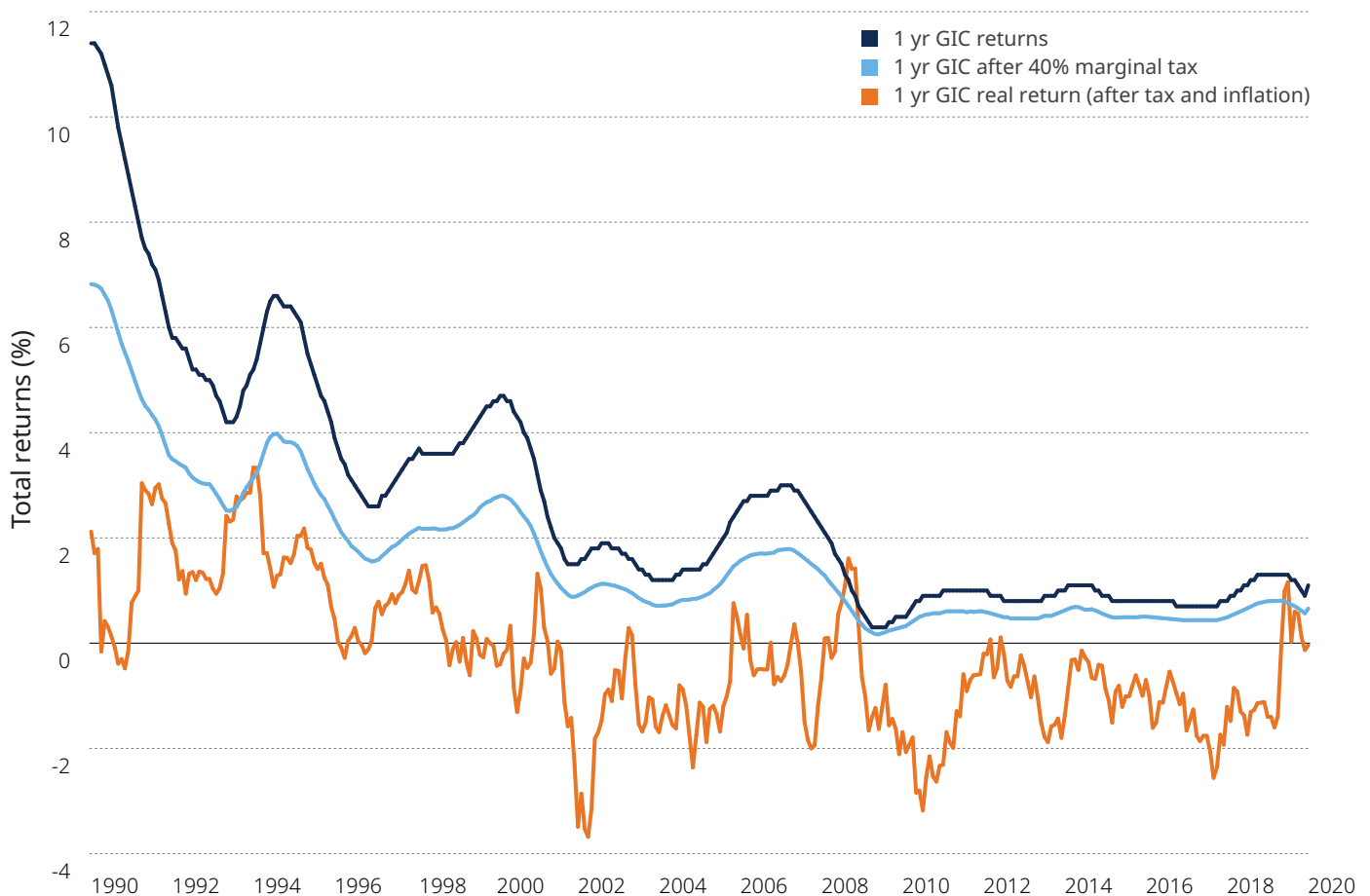


Account for the real return of a GIC

The low-risk profile of a GIC can appear attractive at first glance, especially during volatile markets. However, when you account for tax and inflation factors, the real return of a GIC has often been negative throughout history.

When choosing your investment, it is crucial to evaluate your options through the lens of real return. Sometimes, the low-risk path may end up working against you.

Real return of a GIC



Source: Bank of Canada, as at October 31, 2020.

Note: "Real return" reflects nominal return less marginal tax rate at 40% and inflation rate.

To learn more, speak to your LBC Financial Services Representative.

Unlike mutual funds, the returns and principal of GICs are guaranteed.

An investor should carefully consider a fund's risks, investment objectives, fees, and expenses before investing. This piece is meant for illustrative purposes only and should not be construed as giving investment advice. Please talk to your licensed LBCFS Mutual Fund Representative about your investment options and to obtain a copy of a prospectus or fund fact. Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments and the use of an asset allocation service. Please read the prospectus before investing. Mutual fund securities are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer. There can be no assurances that the fund will be able to maintain its net asset value per security at a constant amount or that the full amount of your investment in the fund will be returned to you. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Mutual funds are distributed by LBC Financial Services Inc. ("LBCFS"). LBCFS is a wholly owned subsidiary of Laurentian Bank of Canada and is a corporate entity separate from Laurentian Bank, B2B Trustco and Mackenzie Investments. The funds offered by LBCFS are part of the Laurentian Bank Group of Funds, managed by Mackenzie Investments.